

GEVORG NARIMANYAN

Senior Full-Stack Engineer · Next.js / TypeScript / NestJS / LLM APIs

Yerevan, Armenia · Working US / EU hours · gevorg.io · linkedin.com/in/gevorg-narimanyan · github.com/n-gev

SUMMARY

Engineering leader with 12+ years shipping production web and mobile systems end-to-end. Most recently CTO at ShoSoft for 2+ years (team of 6, scaled through v2 launch) and built QuotePilot, an AI-powered quoting SaaS, as solo founder. Started in .NET, now building primarily on Next.js, TypeScript, NestJS, and LLM APIs (Claude, OpenAI). Looking for a senior full-stack or engineering lead role at an early-stage product company where I can own meaningful systems and ship fast.

PRODUCTS BUILT

ShoSoft sho-soft.com

CTO · Team of 6 · Engagement delivered through Labz.ai · Jun 2023 – Sep 2025

All-in-one event venue management SaaS. Led engineering through team growth to 6 engineers and shipped the platform's v2 launch. Owned architecture across event calendar, CRM, quoting, invoicing, workforce management, inventory, and exhibitor services. Multi-tenant from day one with Stripe-integrated billing.

Stack: Next.js, NestJS, microservices, NATS/JetStream, PostgreSQL, Stripe, DigitalOcean

QuotePilot quotepilot.tech

Solo Founder & Builder · 2025

AI-powered quoting SaaS for service businesses. Built end-to-end as solo founder. Users upload rates once; every new quote drafts 80% done from saved pricing, refined through a chat interface. Multi-tenant with branded PDFs, e-signatures, client portals, and Stripe payments. Server-side calculation engine ensures totals are always correct, regardless of LLM output.

Stack: Next.js, TypeScript, PostgreSQL, Claude API, Playwright, Stripe

yeye.fm yeye.fm

Lead Engineer · Delivered through Labz.ai · 2025

Conversational music discovery iOS app. Users tell yeye how they feel; it returns tracks with the story behind each one, like a vinyl-shop owner in your pocket. Real-time conversational UX over WebSockets, LLM-driven recommendations.

Stack: React Native, Swift, FastAPI, Python, WebSockets, OpenAI, AWS

EXPERIENCE

Software Development Lead · Labz.ai

Feb 2020 – Present · Yerevan, Armenia

- Lead Engineer at a software studio delivering production-grade systems to clients across SaaS, consumer AI, and enterprise.
- Drove architecture decisions and led senior engineers across concurrent client engagements, including ShoSoft (CTO role, 2023–2025), yeye.fm, and Philip Morris International.
- Drove the adoption of agentic coding workflows (Claude Code) across the team.

Senior Full-Stack Engineer (Independent) · Self-Employed / Upwork

Mar 2017 – Feb 2020 · Remote

- Worked with US and European clients on long-term engagements through Upwork.

- ~4,500 tracked hours, \$180K+ delivered, consistently 5-star feedback across multiple long-term engagements.
- Built ASP.NET / .NET Core enterprise applications, internal tools, and customer-facing platforms.
- Core engineer on an LA-based startup, described by the founder as "an integral part of the team."

.NET Developer • VOLO

Apr 2015 – Mar 2017 · Yerevan, Armenia

- Worked on enterprise products for international clients, including Kofile (US — public records preservation across 3,000+ government agencies) and Questrade (Canada — one of the country's largest online brokerages).
- Operated under enterprise constraints: strict compliance, sensitive data, distributed teams, and mature codebases.

.NET Developer • United Factors Group

Aug 2013 – Mar 2015 · Yerevan, Armenia

- Built financial and reporting software for invoice factoring operations, where data accuracy and audit trails are non-negotiable.
- Foundation of my career in enterprise-grade backend systems and financial software.

SELECTED CLIENT FEEDBACK

"Gevorg is a pleasure to work with and an asset to any development team. From system architecture design to development, he excels at his work."

"He's become an integral part of our team. Just so smart." — LA Startup Founder

"He thoroughly analyzes requirements and pinpoints potential issues before beginning to work on code."

TECHNICAL STACK

Daily: Next.js, TypeScript, React, NestJS, Node.js, PostgreSQL, Claude & OpenAI APIs, Stripe

Mobile: React Native, Swift (iOS)

Infra: AWS, Vercel, DigitalOcean, Docker, Redis, NATS

AI workflow: Claude Code daily, e2e tests as architectural boundary, Langfuse for prompt management

Earlier: .NET / C#, ASP.NET Core, SQL Server, Angular (8 years before TypeScript)

EDUCATION

Yerevan State University — Bachelor's Degree in Information Technology, 2006–2012